



The following programs of study are available within the Finance cluster.

- Banking and Related Services
- Business Financial Management
- Financial and Investment Planning
- Insurance Services

9166CT

Formerly Intro to Business, Bus. Mgmt, Bus. Ownership, Recordkeeping

Principles of Business, Marketing, and Finance

- ⇒ *Grade Placement 9-11*
- ⇒ *Credit 1/2 Unit*
- ⇒ *Prerequisite None*

Students will participate in activities which focus on business ownership, business and personal finance, global economies, business operations and advertising. The course allows students to be involved with a variety of activities such as running a business, evaluating leadership styles, problem solving, business setting, marketing, and finance.

9183CT

New Course

Money Matters

- ⇒ *Grade Placement 9-11*
- ⇒ *Credit 1/2 Unit*
- ⇒ *Prerequisite None*

Students discover new ways to maximize their earning potential, develop strategies for managing their resources, explore skills for the wise use of credit, and gain insight into the different ways of investing money. Students will discuss current trends and issues consumers face in today's marketplace.

5640CT

New Course

CTED Money Matters, Career and Technical Education for Students with Disabilities

- ⇒ *Grade Placement 9-12*
- ⇒ *Credit 1 Unit*
- ⇒ *Prerequisite Recommendation of ARD Committee*

Students discover new ways to maximize their earning potential, develop strategies for managing their resources, explore skills for the wise use of credit, and gain insight into the different ways of investing money. Students will discuss current trends and issues consumers face in today's marketplace.

9184CT

New Course

Securities and Investments

- ⇒ *Grade Placement 10-12*
- ⇒ *Credit 1/2 Unit*
- ⇒ *Prerequisite None*

This course introduces students to the regulation of the securities and investment industry, the risk factors of selecting investments, concepts of real estate law and titling. Students will use career planning concepts, tools, and strategies to explore, obtain, and develop a career in the securities industry. Students may have the opportunity to participate in stock market simulation activities.

9158CT

*New Course**

Insurance Operations

- ⇒ *Grade Placement 10-12*
- ⇒ *Credit 1/2*
- ⇒ *Prerequisite None*

This course will introduce students to the insurance industry. The types of insurance discussed will include liability, automobile, property, health, unemployment, life and disability. Students will use career planning concepts, tools and strategies to explore and develop a career in insurance. Students will determine client needs and respond through planned, personalized communication to influence purchase decisions and enhance future insurance business opportunities.

9162CT

Accounting I

- ⇒ *Grade Placement 10-12*
- ⇒ *Credit 1 Unit*
- ⇒ *Prerequisite None*

This course introduces general accounting concepts, principles and procedures while emphasizing the need for financial records. The student performs accounting functions for service and merchandising businesses, completes account payable and receivable functions, determines inventory value, calculates and records payroll and associated taxes, verifies cash flow and analyzes financial data. Students will explore accounting career options and discuss current events involving accounting practices. Calculators are used and exposure to computerized accounting is provided. Students will be responsible for purchasing materials or assessed a fee associated with this course. **Advanced Technical Credit and Tech Prep college credit are available through community colleges in Texas.**

9164CT

Accounting II

- ⇒ *Grade Placement 11-12*
- ⇒ *Credit 1 Unit*
- ⇒ *Prerequisite Accounting I*

Students continue the investigation of the field of accounting, including how it is impacted by industry standards as well as economics, financial, technological, international, social, legal and ethical factors. This course incorporates the complete accounting cycle in relationship to partnerships and corporations, as well as cost accounting. Students use computerized accounting techniques and available software. Experience is provided through simulation by initiating and maintaining an accounting system. Students will be responsible for purchasing materials or assessed a fee associated with this course. **Students will receive advanced grade points for this course.**

9186CT

New Course

Financial Analysis

- ⇒ *Grade Placement 11-12*
- ⇒ *Credit 1 Unit*
- ⇒ *Prerequisite Accounting I*

Students apply technical skills to develop knowledge and skills in the economical, financial, technological, international, social and ethical aspects of business to become competent consumers, employees, and entrepreneurs. Students develop analytical skills by actively evaluating financial results of multiple businesses, interpreting results for stakeholders, and presenting strategic recommendations for performance improvement.

9180CT

Formerly Business Education Independent Study

Problems and Solutions in Business, Finance and Information Technology

- ⇒ *Grade Placement 12*
- ⇒ *Credit 1/2 - 1 Unit*
- ⇒ *Prerequisite Completion of at least Two Courses in the Chosen Career Concentration Coherent Sequence and Approval Process*

A project-based learning experience developed by a student or group of students, teacher, and an interdisciplinary mentor team. The project provides opportunities for an in-depth study of at least one aspect of the business area. The student or group demonstrates the ability to utilize a variety of resources, advanced technology, and communication skills in the development and presentation of the project. **This project-based course may allow a student to meet one of the Distinguished Achievement Program advanced measures. Incoming 9th graders of 2008-09 will receive advanced grade points for this course.**

I (2hr – 9178CT) (3hr – 9176CT) II (2hr – 9179CT) (3hr – 9177CT)

Business Education Career Preparation I, II

- ⇒ *Grade Placement 11-12*
- ⇒ *Credit 2-3 Units*
- ⇒ *Prerequisite Business Information Management I (BIM I) or Desktop Publishing, (16 years of age) and Approval Process*
- ⇒ *Past Prereq Business Computer Information Systems I (BCIS I) or Desktop Publishing, (16 years of age) and Approval Process*

This course provides an opportunity for students to obtain high school training through work-based paid experiences. The student attends one class period of instruction and reports to an approved training site for a minimum of 10-15 hours per week. Advanced concepts and technical skills in business management and enable the student to function successfully in the workplace. Emphasis includes technical skills, effective oral and written communication, planning and organizing work, establishing priorities, records and information management, and operation of equipment. Students provide their own transportation to their training stations. Students will be responsible for purchasing materials or assessed a fee associated with this course.